



SALES PERSONNEL

MANUFACTURERS REPRESENTATIVE

SALES	DIRECT 800 #	DIRECT #	E-MAIL	EXTENSION
TIM SCHEERER (GENERAL MANAGER)	877-570-3131	407-781-0123	TIMSCHEERER@UESFL.COM	123
PATTY ALBRECHT	800-432-5126	407-246-1992	PATTYALBRECHT@UESFL.COM	110
SEVERO CLAUDIO	800-432-5126	407-781-0113	SEVEROCLAUDIO@UESFL.COM	115
LINDSAY DRISCOLL	888-473-9913	407-246-1510	LINDSAYDRISCOLL@UESFL.COM	112
ERIC THOMAS	800-432-5126	407-781-0125	ERICTHOMAS@UESFL.COM	124
KERRY JONES	888-473-9931	407-781-0112	KERRYJONES@UESFL.COM	114
TYRONE ENGRAM	800-432-5126	407-781-0128	TYRONEENGRAM@UESFL.COM	106
RAEANNE POSTER	888-557-1584	407-781-0114	RAEANNEPOSTER@UESFL.COM	116
STEVE SCHEERER	888-473-9915	407-781-0117	STEVESCHEERER@UESFL.COM	118
YAILYN DE JESUS	800-432-5126	407-723-1226	YAILYNDEJESUS@UESFL.COM	126
CARL CAMPANA	800-432-5126	407-781-0115	CARLCAMPANA@UESFL.COM	117
JENNIFER TURNER		407-246-1992	JENNIFERTURNER@UESFL.COM	127

TERMS

Manufacturer	Minimum	Freight PPD	Product Manager	Assistant Product Manager
▶ AFC Cable Systems	\$200	5,000 pounds for MC Cable / Flex & Liquid Tight 1,000 pounds Combo 5,000 pounds	Kerry Jones	Eric Thomas
ACS / Uni-Fab	\$200	\$2,000	Kerry Jones	Eric Thomas
▶ Allied Tube & Conduit	\$100	\$500 for ECN fittings / Steel Conduit 10,000 Pounds / Alum Conduit 2000 pounds / PVC \$10,000 COLOAD - 8000# of any 2 or more product groups Conduit Freight Allowed - \$6000 Fittings Freight Allowed - \$1500	Kerry Jones	Eric Thomas
Allied PVC Coated Conduit	\$100	Conduit Freight Allowed - \$6000 Fittings Freight Allowed - \$1500	Jennifer Turner	Kerry Jones
Eastern Wire & Conduit	\$250 for Standard items, IE: Plenum, Riser. \$500 for Non Standard items and all HDPE products. \$100 for Fittings order	Varies	Kerry Jones	Eric Thomas
▶ Heritage Plastics	\$100 Fittings / \$500 Pipe	\$1,500 Fittings / \$10,000 Pipe	Kerry Jones	Eric Thomas
▶ Konkore Fittings	\$100	\$1,000	Eric Thomas	Kerry Jones
▶ Power-Strut	\$100	2500 pounds	Eric Thomas	Kerry Jones
▶ Austin Enclosures	\$100	\$1,250	Lindsay Driscoll	Tyrone Engram
E-Mon	\$250	\$1,000	Lindsay Driscoll	Jennifer Turner
General Cable	\$250	Cord Products \$2,000	Tim Scheerer	Kerry Jones
	\$1,000	Alum Bldg Wire - 2,000 LB		
	\$1,000	Copper Bldg Wire - 5,000 LB		
	Varies	Industrial Cables - Varies		
Prysmian Group	\$250	Cord Products \$2,000	Tim Scheerer	Kerry Jones
	\$1,000	Alum Bldg Wire - 2,000 LB		
	\$1,000	Copper Bldg Wire - 5,000 LB		
	Varies	Industrial Cables - Varies		
Honeywell	\$250	\$1,000	Lindsay Driscoll	Raeanne Poster
▶ IUSA Wire	\$350	5,000 LB	Tim Scheerer	Kerry Jones
Adorne-Legrand	\$200	\$1,000 / \$2,000	Tim Scheerer	Lindsay Driscoll
▶ Cablofil-Legrand	\$100	\$5,000	Steve Scheerer	Lindsay Driscoll
On Q-Legrand	\$200	\$1,000 / \$2,000	Tim Scheerer	Lindsay Driscoll
Pass & Seymour-Legrand	\$200	\$1,000 / \$2,000	Tim Scheerer	Patty Albrecht
Wiremold-Legrand	\$0	Stock \$1,000 / PPD Drop Ship < \$5,000	Steve Scheerer	Lindsay Driscoll
▶ MGM Transformers	\$0	\$1,500	Lindsay Driscoll	Eric Thomas
RAB Lighting	\$150	\$1,000 Non stocking distributors / \$0 Stocking distributors on standard ground.	Raeanne Poster	Jennifer Turner
Remke	\$100	\$600	Tim Scheerer	Patty Albrecht
Venture Lighting	\$0	\$1,000	Jennifer Turner	Lindsay Driscoll

▶ [Inventory in our warehouse](#)



COMBINE ANY OF OUR
ATKORE PRODUCTS
FOR PREPAID FREIGHT












4496 SW 36TH STREET
ORLANDO, FL 32811

PHONE: 407.246.1992 / 800.432.5126
FAX: 407.246.1588 / 800.432.6862



	<p>* AFC CABLE SYSTEMS</p> <ul style="list-style-type: none"> MC Cable & Whips, AC & Healthcare MC Luminary Cable Flexible Metal Conduit Liquid Tight & Non-Metallic Conduit <ul style="list-style-type: none"> AFC Fittings AFC Cable Accessories
	<p>* ACS / UNI-FAB</p> <ul style="list-style-type: none"> Modular Lighting Solutions Prefabricated Device Assemblies Raised Floor Wiring for Underfloor Systems
	<p>* ALLIED TUBE & CONDUIT</p> <ul style="list-style-type: none"> EMT, Rigid and IMC Conduit Steel Elbows, Couplings and Nipples PVC Conduit and Fittings Aluminum Conduit and Fittings <ul style="list-style-type: none"> True-Color EMT, Kwik-Fit EMT, Super Kwik-Couple Rigid and IMC
	<p>* ALLIED PVC COATED CONDUIT</p> <ul style="list-style-type: none"> PVC Coated Rigid Conduit and Fittings PVC Coated Aluminum Conduit and Fittings PVC Coated Strut and Fittings Installation Tools
	<p>EASTERN WIRE & CONDUIT</p> <ul style="list-style-type: none"> Plenum Innerduct & Fittings Riser Innerduct & Fittings General Purpose Innerduct HDPE Solid Wall & Fittings <ul style="list-style-type: none"> CPID Armor Duct Armor FP CIC
	<p>* HERITAGE PLASTICS</p> <ul style="list-style-type: none"> PVC Pipe—Schedule 40 & 80 and Utility Duct PVC Fittings P & C Duct Utility Duct EB & DB
	<p>* KONKORE FITTINGS - Offering more than 1,500 SKUs and numerous labor savings products and Innovative Connections including:</p> <ul style="list-style-type: none"> Universal Super Fitting™ Steel EMT Fittings Steel Rigid Fittings & Cast Iron Cord Grips Rigid FS and FD Boxes and Covers 3 & 5 Piece Couplings Steel Liquidtight & Flex Fittings & Cast Iron Malleable Iron and Aluminum Conduit Bodies and Steel, Aluminum and Cast Iron covers
	<p>* POWER-STRUT</p> <ul style="list-style-type: none"> Channels, Fittings, & Accessories Pregalvanized, HDG, Alum & Stainless Concrete Inserts Cush-A-Clamps® <ul style="list-style-type: none"> Power-Angles™ Defender
	<p>* AUSTIN ENCLOSURES</p> <ul style="list-style-type: none"> Enclosures-Galvanized, Stainless & Fiberglass Wireway, Trough, Pushbutton Enclosures UL Types 1, 12, 13, 3R, 4 & 4X Thermal Management Products <ul style="list-style-type: none"> Custom Metallic Enclosures and Wireway
	<p>E-MON</p> <ul style="list-style-type: none"> Energy Monitoring Products & Systems New or Retrofit Stand-Alone Metering Products Water, Steam, Gas and BTU Meters
	<p>GENERAL CABLE</p> <p>Stabiloy Brand® Aluminum Feeder Cable, Copper Building Wire, Carol Brand® Super Vu-Tron Supreme®, Portable Cord, Welding, Thermostat, MTW, W's / G's / G-GC's and DLO. Alarm & Security, Instrumentation & Control, Audio & Video, Cat 5, Cat6 & Communication Cables. Industrial Low & Medium Voltage Cables up to 35KV, Tray Cable VNTC, FREP, CCW, TECK90 and much more. Legacy Prysmian T&I products: Airguard & Glands, Terminations, Splices and Accessories, Prysmian MV105 5-35kv Splices and Terminations, Cable Pulling Heads, Load Break Elbows and Deadbreak T-Bodies</p>
	<p>PRYSMIAN GROUP</p> <ul style="list-style-type: none"> Copper & Aluminum Industrial Cable Airguard TRXLPE Terminations <ul style="list-style-type: none"> Terminations Splices & Loadbreak elbows.

* ATKORE CO-LOAD TERMS: 8000 LBS ACROSS ANY 2 ATKORE PRODUCT LINES,

	<p>HONEYWELL</p> <ul style="list-style-type: none"> Thermostats and Variable Frequency Drivers Commercial & Residential Controls Electronic Stand Alone Controls Timers
	<p>* IUSA WIRE</p> <ul style="list-style-type: none"> THHN Copper Sequentially marked reels 1/0 and above
	<p>ADORNE · LEGRAND</p> <ul style="list-style-type: none"> Design Style Wiring Devices & Lighting Controls Under-Cabinet Lighting System Wireless Home Systems
	<p>* CABLOFIL · LEGRAND</p> <ul style="list-style-type: none"> Wire BASKET Tray Systems Tray & Supports, Raised Floor & Overhead Pre-Wired Electrical Boxes and Systems Cable Tray-Alum, Fiberglass, Steel & Ladder Rack <ul style="list-style-type: none"> Fasteners
	<p>ON-Q · LEGRAND</p> <ul style="list-style-type: none"> Audio-Multi-Source/ Multi-Zone Cameras-LCD / Modulation / Internet Intercom-Cat5 & Selective Call <ul style="list-style-type: none"> Whole House Lighting Controls Speakers, Structured Cabling Intuity
	<p>PASS & SEYMOUR · LEGRAND</p> <ul style="list-style-type: none"> Residential, Commercial & Industrial Wiring Devices Smart Lighting Controls, Occupancy Sensors, TVSS Plastic & Weatherproof boxes and covers Wire Mesh Grips <ul style="list-style-type: none"> USB Drivers, USB Charger Plug Load Control Cord Reels Open Protocol Smart Devices Wireless Charging
	<p>WIREMOLD · LEGRAND</p> <ul style="list-style-type: none"> Evolution™ Series Multi-Service Poke-Thru Devices Raceway, Underfloor Duct, Trench & Wall Duct Floor Boxes, Poke-Thrus USB / Power Solutions <ul style="list-style-type: none"> Outdoor USB Charging Pedestals Outdoor Ground Power Products
	<p>* MGM TRANSFORMER COMPANY</p> <ul style="list-style-type: none"> 600V Class, Dry Type, General Purpose Distribution Transformers Medium Voltage Transformers Custom Built Transformers
	<p>RAB LIGHTING</p> <ul style="list-style-type: none"> Light Cloud and Control Systems LED / HID Floodlights, Area Lights, Vandalproof, Vaporproof, Weatherproof and Explosionproof Roadway Fixtures Wall Packs, Ceiling Lights, Decorative Lighting Retrofit, Remodel & New Construction Down Lights Tunable Flat Panels LED Lamps including Linear Tubes, Compacts, HID Replacements, A-Line, Reflectors, PAR's & Decorative options now available Poles
	<p>REMKE</p> <ul style="list-style-type: none"> Industrial Strength Electrical Connectors and Wire Mesh Grips Tuff-Seal® Cable Connectors & Cord Grips Wire Mesh Cable Grips & Tuff-Link® Molded Connectors <ul style="list-style-type: none"> Aluminum Liquidtight Connectors Solar Liquidtight Cord Grips EMC 4 Dome Cap Cable Glands Drain Fittings
	<p>VENTURE LIGHTING</p> <ul style="list-style-type: none"> Pulse Start, Metal Halide & High Pressure Sodium Ballasts Pulse Start, Metal Halide & Specialty Lamps Retrofit Systems Lighting Controls LED Corn Cobb Lamps LED Highbays Color Selectable LED Panels Area / Flood Lights Canopy and Garage Fixtures LED Retrofit Lamps

▶ INVENTORY IN OUR WAREHOUSE