



SALES PERSONNEL

INSIDE SALES	DIRECT 800 #	DIRECT #	E-MAIL	EXTENSION
TIM SCHEERER (GENERAL MANAGER)	877-570-3131	407-781-0123	TIMSCHEERER@UESFL.COM	123
PATTY ALBRECHT	800-432-5126	407-246-1992	PATTYALBRECHT@UESFL.COM	110
SEVERO CLAUDIO	800-432-5126	407-781-0113	SEVEROCLAUDIO@UESFL.COM	115
LINDSAY DRISCOLL	888-473-9913	407-246-1510	LINDSAYDRISCOLL@UESFL.COM	112
ERIC THOMAS	800-432-5126	407-781-0125	ERICTHOMAS@UESFL.COM	124
KERRY JONES	888-473-9931	407-781-0112	KERRYJONES@UESFL.COM	114
TYRONE ENGRAM	800-432-5126	407-781-0128	TYRONEENGRAM@UESFL.COM	106
RAEANNE POSTER	888-557-1584	407-781-0114	RAEANNEPOSTER@UESFL.COM	116
STEVE SCHEERER	888-473-9915	407-781-0117	STEVESCHEERER@UESFL.COM	118
YAILYN DE JESUS	800-432-5126	407-723-1226	YAILYNDEJESUS@UESFL.COM	126
CARL CAMPANA	800-432-5126	407-781-0115	CARLCAMPANA@UESFL.COM	117
JENNIFER HIXSON	800-432-5126	407-246-1992	JENNIFERHIXSON@UESFL.COM	125
JENNIFER TURNER		407-246-1992	JENNIFERTURNER@UESFL.COM	
SHARON CARBONE (LIGHTING SPECIALIST)		678-436-2634	SHARONCARBONE@UESGA.COM	

TERMS

Manufacturer	Minimum	Freight PPD	Product Manager	Assistant Product Manager
▶ AFC Cable Systems	\$200	5,000 pounds for MC Cable / Flex & Liquid Tight 1,000 pounds Combo 5,000 pounds	Kerry Jones	Eric Thomas
▶ Allied Tube & Conduit	\$100	\$500 for ECN fittings / Steel Conduit 10,000 Pounds / Alum Conduit 2000 pounds / PVC \$10,000 Varies	Kerry Jones	Eric Thomas
Eastern Wire & Conduit	\$250 for Standard items, IE: Plenum, Riser. \$500 for Non Standard items and all HDPE products. \$100 for Fittings order	Varies	Kerry Jones	Eric Thomas
▶ Heritage Plastics	\$100 Fittings / \$500 Pipe \$500 Fittings & Pipe	\$1,500 Fittings / \$10,000 Pipe	Kerry Jones	Eric Thomas
▶ Konkore Fittings	\$100	\$1,000	Eric Thomas	Jennifer Turner
▶ Power-Strut	\$100	2500 pounds	Eric Thomas	Jennifer Turner
America Light	\$0	FOB from Riviera Beach, FL 33404	Raeanne Poster	Yailyn De Jesus
▶ Austin Enclosures	\$100	\$1,250	Lindsay Driscoll	Tyrone Engram
E-Mon	\$250	\$1,000	Lindsay Driscoll	Yailyn De Jesus
General Cable	\$250	Cord Products \$2,000	Tim Scheerer	Kerry Jones
	\$1,000	Alum Bldg Wire - 2,000 LB		
	\$1,000	Copper Bldg Wire - 5,000 LB		
	Varies	Industrial Cables - Varies		
Halco	\$50	\$1,000	Yailyn De Jesus	Jennifer Hixson
Sollos	\$50	\$1,000	Yailyn De Jesus	Jennifer Hixson
Honeywell	\$250	\$1,000	Lindsay Driscoll	Raeanne Poster
▶ IUSA Wire	\$350	5,000 LB	Tim Scheerer	Kerry Jones
Adorne-Legrand	\$200	\$1,000 / \$2,000	Tim Scheerer	Lindsay Driscoll
▶ Cablofil-Legrand	\$100	\$5,000	Steve Scheerer	Lindsay Driscoll
On Q-Legrand	\$200	\$1,000 / \$2,000	Tim Scheerer	Lindsay Driscoll
Pass & Seymour-Legrand	\$200	\$1,000 / \$2,000	Tim Scheerer	Lindsay Driscoll
Wiremold-Legrand	\$0	Stock \$1,000 / PPD Drop Ship < \$5,000	Steve Scheerer	Lindsay Driscoll
▶ MGM Transformers	\$0	\$1,500	Lindsay Driscoll	Eric Thomas
NEC Blackguard	\$250	\$6,000	Tim Scheerer	Raeanne Poster
RAB Lighting	\$150	\$1,000 Non stocking distributors / \$0 Stocking distributors on standard ground.	Raeanne Poster	Jennifer Turner
Remke	\$100	\$600	Tim Scheerer	Patty Albrecht
Sportsbeams		FOB from Plano, TX 75074	Raeanne Poster	Yailyn De Jesus
Venture Lighting	\$0	\$1,000	Lindsay Driscoll	Raeanne Poster

▶ Inventory in our warehouse

UES-LC-FL-09/18

MANUFACTURERS REPRESENTATIVE



COMBINE ANY OF OUR
ATKORE PRODUCTS
FOR PREPAID FREIGHT

4496 SW 36TH STREET
ORLANDO, FL 32811

PHONE: 407.246.1992 / 800.432.5126
FAX: 407.246.1588 / 800.432.6862

WWW.UESFL.COM

	<p>► * AFC CABLE SYSTEMS</p> <ul style="list-style-type: none"> • MC Cable & Whips, AC & Healthcare • MC Luminary Cable • Flexible Metal Conduit • Liquid Tight & Non-Metallic Conduit 	<ul style="list-style-type: none"> • AFC Fittings • AFC Cable Accessories
	<p>► * ALLIED TUBE & CONDUIT</p> <ul style="list-style-type: none"> • EMT, Rigid and IMC Conduit • Steel Elbows, Couplings and Nipples • PVC Conduit and Fittings • Aluminum Conduit and Fittings 	<ul style="list-style-type: none"> • True-Color EMT, Kwik-Fit EMT, Super Kwik-Couple Rigid and IMC
	<p>EASTERN WIRE & CONDUIT</p> <ul style="list-style-type: none"> • Plenum Innerduct & Fittings • Riser Innerduct & Fittings • General Purpose Innerduct • HDPE Solid Wall & Fittings 	<ul style="list-style-type: none"> • CPID • Armor Duct • Armor FP • CIC
	<p>► * HERITAGE PLASTICS</p> <ul style="list-style-type: none"> • PVC Pipe—Schedule 40 & 80 and Utility Duct • PVC Fittings • P & C Duct • Utility Duct EB & DB 	
	<p>► * KONKORE FITTINGS - Offering more than 1,500 SKUs and numerous labor savings products including:</p> <ul style="list-style-type: none"> • Universal Super Fitting™ • Steel EMT Fittings • Steel Rigid Fittings & Cast Iron • Steel Liquidtight & Flex Fittings & Cast Iron 	<ul style="list-style-type: none"> • Cord Grips • Malleable Iron and Aluminum Conduit Bodies and Steel, Aluminum and Cast Iron covers • Rigid FS and FD Boxes and Covers
	<p>► * POWER-STRUT</p> <ul style="list-style-type: none"> • Channels, Fittings, & Accessories • Pregalvanized, HDG, Alum & Stainless • Concrete Inserts • Cush-A-Clamps® 	<ul style="list-style-type: none"> • Power-Angles™ • Defender
	<p>AMERICA LIGHT</p> <ul style="list-style-type: none"> • Poles • Brackets • Commercial Decorative and Custom Lighting Solutions. 	
	<p>► AUSTIN ENCLOSURES</p> <ul style="list-style-type: none"> • Enclosures-Galvanized, Stainless & Fiberglass • Wireway, Trough, Pushbutton Enclosures • UL Types 1, 12, 13, 3R, 4 & 4X • Thermal Management Products 	<ul style="list-style-type: none"> • Custom Metallic Enclosures and Wireway
	<p>E-MON</p> <ul style="list-style-type: none"> • Energy Monitoring Products & Systems • New or Retrofit Stand-Alone Metering Products • Water, Steam, Gas and BTU Meters 	
	<p>GENERAL CABLE</p> <p>Stabiloy Brand® Aluminum Feeder Cable, Copper Building Wire, Carol Brand® Super Vu-Tron Supreme®, Portable Cord, Welding, Thermostat, MTW, W's / G's / G-GC's and DLO. Alarm & Security, Instrumentation & Control, Audio & Video, Cat 5, Cat6 & Communication Cables. Industrial Low & Medium Voltage Cables up to 35KV, Tray Cable VNTC, FREP, CCW, TECK90 and much more.</p>	
	<p>HALCO LIGHTING</p> <ul style="list-style-type: none"> • Lamps: Incandescent, LED, Compact and Linear Fluorescent, HID and Specialty • Ballasts: Electronic Fluorescent, Electronic Sign, Compact Fluorescent, HID Electronic and Electromagnetic 	<ul style="list-style-type: none"> • Indoor & Outdoor LED Luminaries, Panels, High Bay Down Lights, Floods, Wall Packs
	<p>SOLLOS LANDSCAPE LIGHTING</p> <ul style="list-style-type: none"> • Up and Accent Lights • In-Ground and Well Lights • DecoStrand • Hanging Lights 	<ul style="list-style-type: none"> • Transformers • Step, Deck & Ledge Lights

* ATKORE CO-LOAD TERMS: 8000 LBS ACROSS ANY 2 ATKORE PRODUCT LINES,

	<p>HONEYWELL</p> <ul style="list-style-type: none"> • Thermostats and Variable Frequency Drivers • Commercial & Residential Controls • Electronic Stand Alone Controls • Timers 		
	<p>► IUSA WIRE</p> <ul style="list-style-type: none"> • THHN Copper 		
	<p>ADORNE · LEGRAND</p> <ul style="list-style-type: none"> • Design Style Wiring Devices & Lighting Controls • Under-Cabinet Lighting System • Wireless Home Systems 		
	<p>► CABLOFIL · LEGRAND</p> <ul style="list-style-type: none"> • Wire BASKET Tray Systems • Tray & Supports, Raised Floor & Overhead • Pre-Wired Electrical Boxes and Systems • Cable Tray-Alum, Fiberglass, Steel & Ladder Rack 	<ul style="list-style-type: none"> • Fasteners 	
	<p>ON-Q · LEGRAND</p> <ul style="list-style-type: none"> • Audio-Multi-Source/ Multi-Zone • Cameras-LCD / Modulation / Internet • Intercom-Cat5 & Selective Call 	<ul style="list-style-type: none"> • Whole House Lighting Controls • Speakers, Structured Cabling • Intuity 	
	<p>PASS & SEYMOUR · LEGRAND</p> <ul style="list-style-type: none"> • Residential, Commercial & Industrial Wiring Devices • Lighting Controls, Occupancy Sensors, TVSS • Plastic & Weatherproof boxes and covers • Wire Mesh Grips 	<ul style="list-style-type: none"> • USB Drivers, USB Charger • Plug Load Control • Cord Reels 	
	<p>WIREMOLD · LEGRAND</p> <ul style="list-style-type: none"> • Evolution™ Series Multi-Service Poke-Thru Devices • Raceway, Underfloor Duct, Trench & Wall Duct • Floor Boxes, Poke-Thru • USB / Power Solutions 	<ul style="list-style-type: none"> • Outdoor USB Charging Pedestals • Outdoor Ground Power Products 	
	<p>► MGM TRANSFORMER COMPANY</p> <ul style="list-style-type: none"> • 600V Class, Dry Type, General Purpose Distribution Transformers • Medium Voltage Transformers • Custom Built Transformers 		
	<p>NEC BLACKGUARD</p> <ul style="list-style-type: none"> • PVC Coated Rigid and Aluminum conduit and fittings 		
	<p>RAB LIGHTING</p> <ul style="list-style-type: none"> • Light Cloud and Control Systems • LED / HID Floodlights, Area Lights, Quartz Floods, Vandalproof, Vaporproof, Weatherproof and Explosionproof • Wall Packs, Ceiling Lights, Decorative Lighting 	<ul style="list-style-type: none"> • Roadway Fixtures, 2x2 and 2x4 LED Panels • Retrofit, Remodel & New Construction Down Lights • Indoor Fixtures • Flat Panels 	
	<p>REMKE</p> <ul style="list-style-type: none"> • Industrial Strength Electrical Connectors and Wire Mesh Grips • Tuff-Seal® Cable Connectors & Cord Grips • Wire Mesh Cable Grips & Tuff-Link® Molded Connectors 	<ul style="list-style-type: none"> • Aluminum Liquidtight Connectors • Solar Liquidtight Cord Grips • EMC 4 Dome Cap Cable Glands • Drain Fittings 	
	<p>SPORTSBEAMS</p> <ul style="list-style-type: none"> • High Mast and Sports LED Lighting 		
	<p>VENTURE LIGHTING</p> <ul style="list-style-type: none"> • Pulse Start, Metal Halide & High Pressure Sodium Ballasts • Pulse Start, Metal Halid & Specialty Lamps 	<ul style="list-style-type: none"> • Retrofit Systems • Lighting Controls • LED Corn Cobb Lamps • LED Highbays 	<ul style="list-style-type: none"> • Color Selectable LED Panels • Area / Flood Lights • Canopy and Garage Fixtures • LED Retrofit Lamps

► INVENTORY IN OUR WAREHOUSE